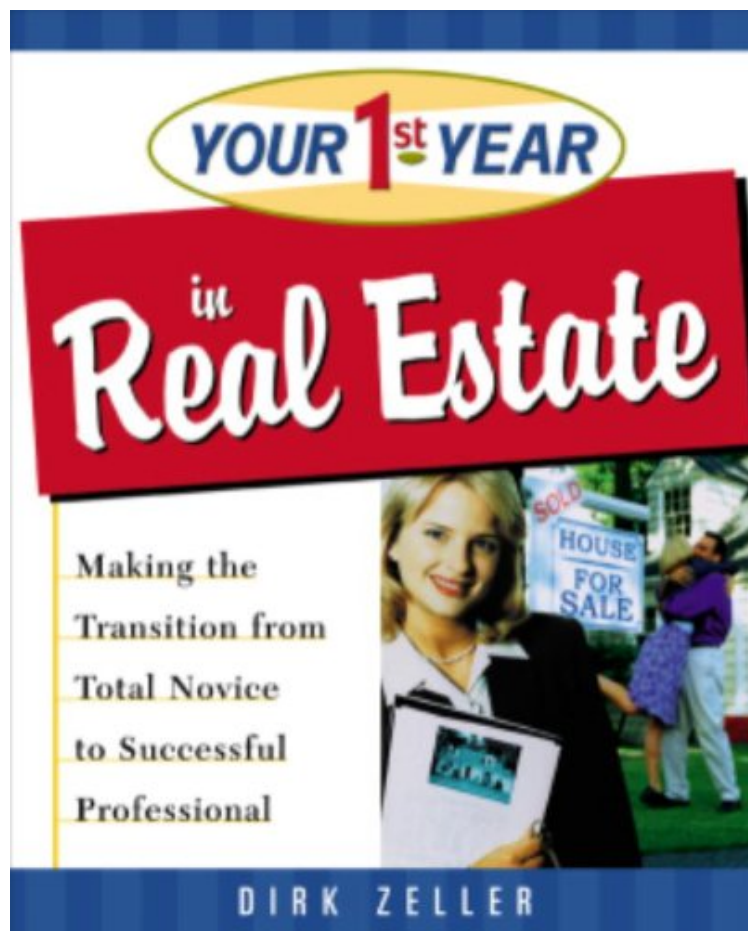


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Your First Year in Real Estate: Making the Transition from Total Novice to Successful Professional

Dirk Zeller

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0 of 0 people found the following review helpful. Five StarsBy Hector CruzA++0 of 0 people found the following review helpful. He said it has very good information and has read it a few times and ...By stormsweepThis book was for my husband and he found it very pertinent and uses it every day. He said it has very good information and has read it a few times and signed up for the author's weekly newsletter. He would recommend it to anyone entering the real estate market,0 of 0 people found the following review helpful. Just OkayBy MJJCI was really excited about purchasing and reading this book after reading a similar book by another author, but just found this book to not be good enough. I would suggest the book Your Successful Real Estate Career by Kenneth Edwards. I know that when I went to purchase Dirk Zeller's book, I read a review that said the same thing...to purchase Kenneth Edwards instead

and they were right. Mr. Zeller's book is okay but not as helpful or creatively written as Kenneth Edwards. Just a thought.....

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- Develop valuable mentor and client relationships
- Master your sales skills
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- Set and reach important career goals

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