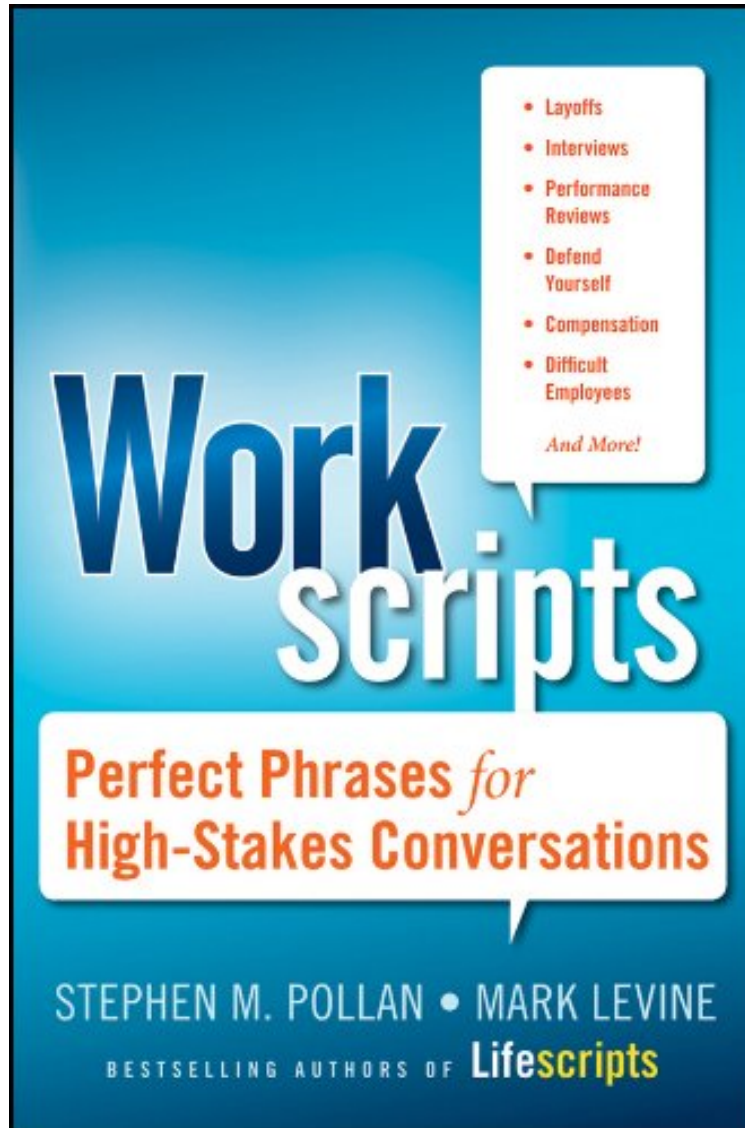


Workscripts: Perfect Phrases for High-Stakes Conversations

Stephen M. Pollan, Mark Levine

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What to say in today's toughest workplace situations Whatever trust previously existed between employer and employee has been torn into millions of pink slips, thanks to the latest recession. As a result, the rules for how managers and employees can successfully communicate have been irrevocably changed. Whether you're a manager or employee, Workscripts explains what to say in life's toughest situations at work, including: Negotiating severance; Performance reviews; Responding to a pay cut; Asking for a raise or promotion; Terminating a friend; Job interviews; Dealing with difficult bosses; And many more

About the Author Stephen Pollan has written several bestsellers on meeting life's challenges, including *Die Broke*, *Live Rich*, *Second Acts*, and *Lifescrpts*. Mark Levine has written and collaborated on more than thirty books, including the bestsellers *You Can't Predict A Hero*, *Second Acts*, and *Die Broke*. Mark Levine has written and collaborated on more than thirty books, including the bestsellers *You Can't Predict A Hero*, *Second Acts*, and *Die Broke*.