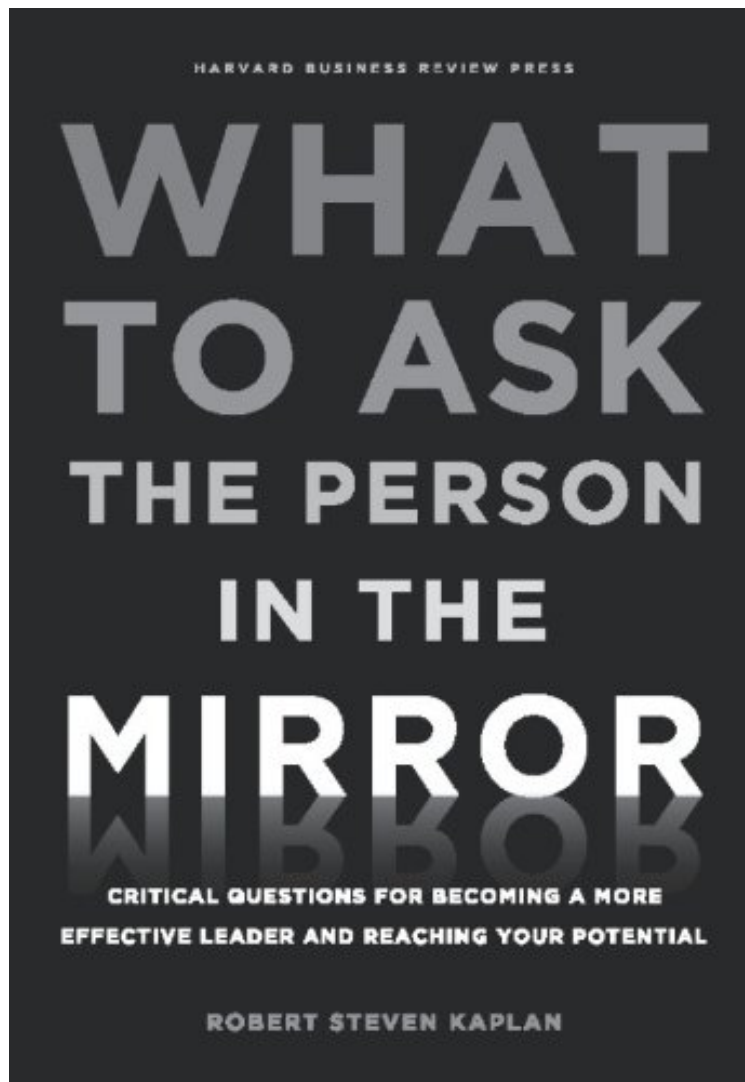


(Download free ebook) What to Ask the Person in the Mirror: Critical Questions for Becoming a More Effective Leader and Reaching Your Potential

What to Ask the Person in the Mirror: Critical Questions for Becoming a More Effective Leader and Reaching Your Potential

Robert Steven Kaplan

*ePub | *DOC | audiobook | ebooks | Download PDF*



DOWNLOAD



+

READ ONLINE

#597235 in eBooks 2011-07-12 2011-07-12 File Name: B0054KBMF8 | File size: 16.Mb

Robert Steven Kaplan : What to Ask the Person in the Mirror: Critical Questions for Becoming a More Effective Leader and Reaching Your Potential before purchasing it in order to gage whether or not it would be worth my time, and all praised What to Ask the Person in the Mirror: Critical Questions for Becoming a More Effective Leader and Reaching Your Potential:

1 of 1 people found the following review helpful. He nailed it!By Just MeVery good book. Every leader should read it.0 of 0 people found the following review helpful. GreatBy robertGreat0 of 0 people found the following review

helpful. Good book. Parallel s "Good to Great" bookBy Robert Colin UzmanGood book. Parallel s "Good to Great" book. Read both and you will have a good vision of how to run a company.

Successful leaders know that leadership is less often about having all the answers—and more often about asking the right questions. The challenge lies in being able to step back, reflect, and ask the key questions that are critical to your performance and your organization's effectiveness. In *What to Ask the Person in the Mirror*, leadership expert Robert Kaplan presents a process for asking the big questions that will enable you to diagnose problems, change course if necessary, and advance your career. He lays out areas of inquiry, including questions such as: Do I clearly articulate my vision and top priorities to my employees and key constituencies? Does the way I spend my time enable me to achieve my top priorities? Do I give subordinates timely and direct feedback they can act on? Do I actively seek feedback myself? Have I developed a succession roadmap? Is my organization's design aligned with the achievement of its objectives? Is my leadership style still effective, and does it reflect who I truly am? Packed with real-life situations, this highly readable and practical guide helps you learn to ask the right questions—and work through the answers in ways that are right for you. By asking these questions, you can tackle the inevitable challenges of leadership as you craft new strategies for staying on top of your game.

The areas appear as chapters with a concluding section that underlines his findings, making the book easy to follow. Director magazine Leaders don't have all the answers When yours're unsure what to do next, it's time to answer the questions that Kaplan poses in his seven steps. Dallas Morning News Kaplan's business philosophy, applicable to everyone from CEOs to new college graduates, begins with a willingness to ask questions. Chicago Tribune the key strength of the book is its practical approach. People Management In his timeless book, *What to Ask the Person in the Mirror*, Kaplan offers seven basic types of inquiry or areas of focus—actually a system of inquiry that ties the leadership function together that you should be looking at on a regular basis. - Leadership Now Kaplan is part of a refreshing vanguard of management scholars who no longer view the CEO as a superhero, the corner office Zeus who creates value by force of will and top-down edict. Rather, the modern executive is reflective, empathetic, full of self-awareness, someone who leads by example and by motivation, not by power and fear. BNET Kaplan argues against the notion that great leadership is about having all the answers. He believes that leadership skills can be learned and that many of these skills require executives to rethink their conception of what a superb leader actually does. Developing and practicing these skills requires hard work and may demand that talented executives overcome some degree of discomfort and even anxiety in order to raise their game. HBS Working Knowledge Throughout the cabinet file of information stacked into these pages, challenging questions are asked that will make you ponder the success rate of leadership strategies you employ. Kennedy Book s Grab a copy of this easy-to-read yet deeply insightful book. 800 CEO READ Reading Rob Kaplan's brilliant new book is like being coached by a great mentor. Written clearly and lucidly, with dozens of real-world examples, Kaplan's savvy and practical advice results from hundreds of outstanding leaders he has mentored successfully. Don't just read it incorporate his ideas into your leadership. Bill George Author, *True North*; professor of management practice, Harvard Business School Rob Kaplan is an outstanding leader and business executive. In *What to Ask the Person in the Mirror*, he provides a valuable and adaptable framework that can be used by business and nonprofit leaders. This book lays out the important questions that leaders should ask in order to achieve their goals and reach their potential. Henry M. Paulson, Jr. Seventy-fourth Secretary of the U.S. Department of the Treasury; Chairman and CEO, Goldman Sachs (1999-2006) Kaplan succeeds in translating his vast knowledge of the leadership field into clear, graceful language, almost as if he is having a conversation with the reader. He tells engaging stories to illustrate his general points—the most effective way to give abstract concepts life. This book should have a wide readership. Doris Kearns Goodwin Pulitzer Prizewinning presidential historian and author, *Team of Rivals*