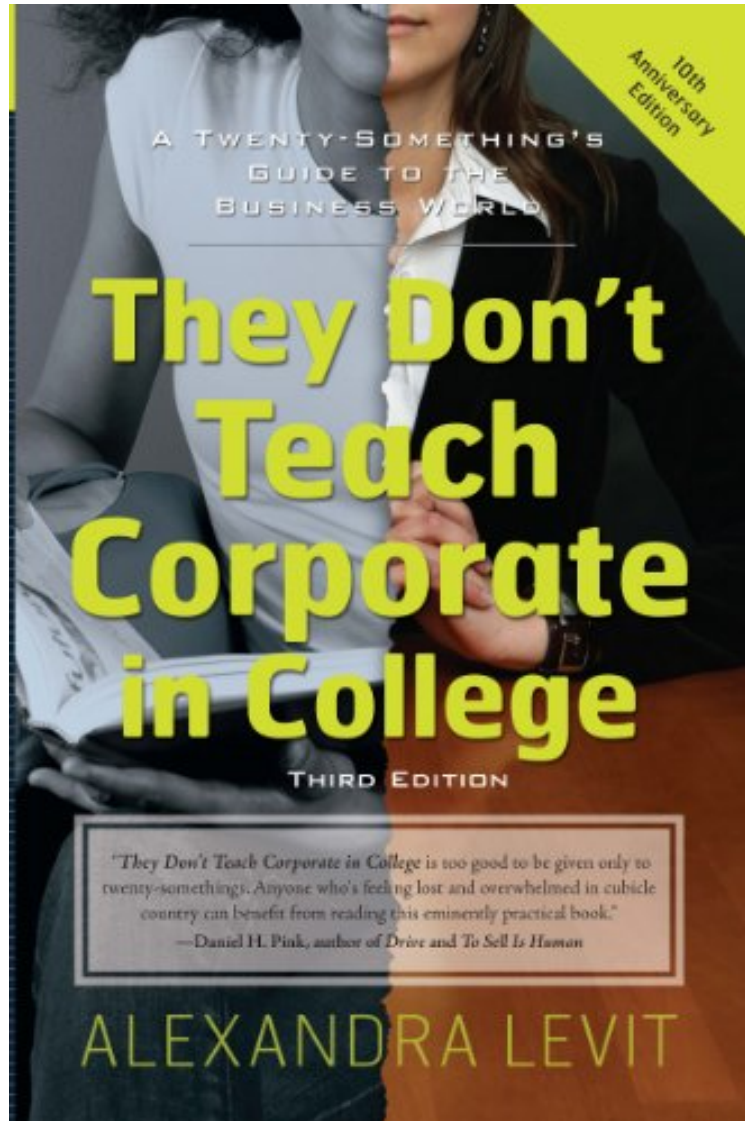


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## They Don't Teach Corporate in College, Third Edition

Alexandra Levit

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**Alexandra Levit : They Don't Teach Corporate in College, Third Edition** before purchasing it in order to gage whether or not it would be worth my time, and all praised They Don't Teach Corporate in College, Third Edition:

2 of 2 people found the following review helpful. It has a wealth of information - it doesn't have to be read like a typical book  
By RKMA professor of mine used this book in my business law class (I am a returning student) and I bought the book for both my sons who are graduating college this year. It has a wealth of information - it doesn't have to be read like a typical book, but can be used to look up situations to get ideas how to best handle them. Wish I had it years ago!  
1 of 1 people found the following review helpful. helps idealistic, motivated people to feel better about the real job world  
By swishA lot of idealistic people go into work very motivated and then are sad to find they are often

bored, are asked to do boring things, and their effort is not rewarded. They can start stewing about the company or corporate world in general. This book helps to break it down and show the issues from the managers' perspectives, so that it's clear it's not personal, and people can relax and focus on what's important and not get so offended or demoralized by the way things work. Really helped me to enjoy my job more and realize that everything might be more ok than I thought, and warn me not to do some things I'd been doing, and to do more of certain things that would actually help me. 8 of 8 people found the following review helpful. A MUST have for anyone entering Corporate America. By Win Win This is a great resource for anyone entering Corporate America. If you've worked in an organization in a non-professional position and think you know Corporate America--YOU DON'T. One might think the information is 'common sense', but too often we don't use common sense until someone makes the 'light bulb' go off. Alexandra does this beautifully! I highly recommend this book for any new grad. The examples are great and can apply to almost any corporate situation. For example, in my current role, as a new employee, other staff would constantly ask me to do task that was NOT my responsibility. Rather than say, NO, I said, I'm not sure if I handle that, you might want to ask my supervisor! This was GREAT advice! They were clearly trying to take advantage of me because I was new. (I was alarmed because they took me out to lunch, drilled me for information on my background, and asked me the same question 3 times, 3 different ways) Can you imagine what else they would have thrown at me had I said, sure, I'll do it? That might not sound too exciting, but trust me...as a new grad, in your first position, you are soooo eager to please everyone and show that you are a hardworker--you'll find yourself doing your work and everyone else's. Now those same co-workers ask for my help, and not try to insist that it's my job to do it. This way, I have the option of taking on extra work or not. With all that said, go ahead and invest in your corporate career--purchase the book!

"They Don't Teach Corporate in College is too good to be given only to the twenty-somethings. Anyone who's feeling lost and overwhelmed in cubicle country can benefit from reading this eminently practical book." -- Daniel H. Pink, author of Drive and To Sell is Human; "This insightful and essential guide to mastering the politics of corporate America should be required reading for every college graduate." -- James A. Boyle, president, College Parents of America; "This book is loaded with solid information designed to demystify the business world, including a short, to-the-point glossary of office lingo and a terrific chapter on how to make a long-term career plan." -- Anne Fisher, Fortune; "If you're looking for a guide to ease the transition from flip-flops to wingtips, a fine choice is They Don't Teach Corporate in College. Alexandra Levit does a great job of attaching assumptions that high-achieving college grads drag into the workplace with them." -- Mary Ellen Slayter, The Washington Post; "Whether you're having a quarter-life crisis or if you just want an insider's guide to the working world, read this book." -- Ken Blanchard, coauthor of The One Minute Entrepreneur; "This book is a must-read for new entrants in the work force and useful even to the more experienced professional." -- Caroline Ceniza-Levine, National Association for Colleges and Employers; "After four years of jeans and baseball caps and three hours of class a day, workforce newbies need a boot camp like this to face up to the rigors of the working week." -- Abby Wilner, coauthor of Quarterlife Crisis; "Ms. Levit teaches newbies such practicalities as making a memorable first impression, networking without cringing, coping with difficult personalities, and learning to be an effective boss. The book is easy to read and loaded with common-sense techniques." -- Steve Powers, The Dallas Morning News; "They Don't Teach Corporate in College has resonated with tens of thousands of readers and is currently used as a text in corporations and universities across the country. This new and updated edition reflects the unique needs and challenges of current twenty-somethings, who want to make a difference right now but lack some of the core skills to make it happen. It incorporates fresh tips for building your transferable skillset, networking and enhancing your productivity in an increasingly digital world, and becoming an effective leader. Chock full of personal anecdotes and written from the perspective of a wise older sister who doesn't want you to learn the hard way, They Don't Teach Corporate in College includes no-nonsense advice for: \*Making the smartest career move right out of college.\* \*Landing the job of your dreams by avoiding the black hole of HR.\* \*Establishing a strong reputation by encouraging others to like and cooperate with you.\* \*Navigating your organization's social scene and practicing cringe-free networking.\* \*Mastering skills that will take you anywhere, such as goal-setting and self-promotion.\* \*Combating negativity and coping with difficult personalities.

"...workforce newbies need a boot camp like this to face up to the rigors of the working week." -- Abby Wilner, Co-Author of Quarterlife Crisis: The Unique Challenges of Life in Your Twenties; "Alexandra Levit has written a savvy, informative guide for first-timers making their way in Corporate America." -- Stacy Kravetz, Author of Welcome to the Real World; You've Got an Education, Now get a Life; "Her straightforward, practical advice is something that all colleges should recommend to their outgoing seniors." -- Amy Joyce, author of I Went to College for This?: How to Turn Your Job Into a Career You Love; "This book explodes with practical and relevant advice for young professionals who want to master the fast track yesterday." -- Harry E. Chambers, Author of Getting Promoted: Real Strategies for

Advancing Your Career."Whether you're having a quarterlife crisis or you just want an insider's guide to the working world, read this book." -- Ken Blanchard, coauthor of *The One Minute Manager*; and *The Leadership Pill*

About the Author: Alexandra Levit's goal is to help people succeed in meaningful jobs, and to build relationships between organizations and top talent. A former nationally syndicated columnist for the *Wall Street Journal* and a current writer for the *New York Times*, Alexandra has authored six books. She has advised the Obama administration on critical workforce issues and has consulted for and spoken at hundreds of organizations around the world. Frequently appearing as a spokesperson in major media outlets, she was recently named *Money* magazine's Online Career Expert of the Year and the author of one of *Forbes'* best Websites for women. A member of the Northwestern University Council of 100 and the Young Entrepreneur Council, Alexandra resides in Chicago, Illinois, with her husband, Stewart, and their two young children.