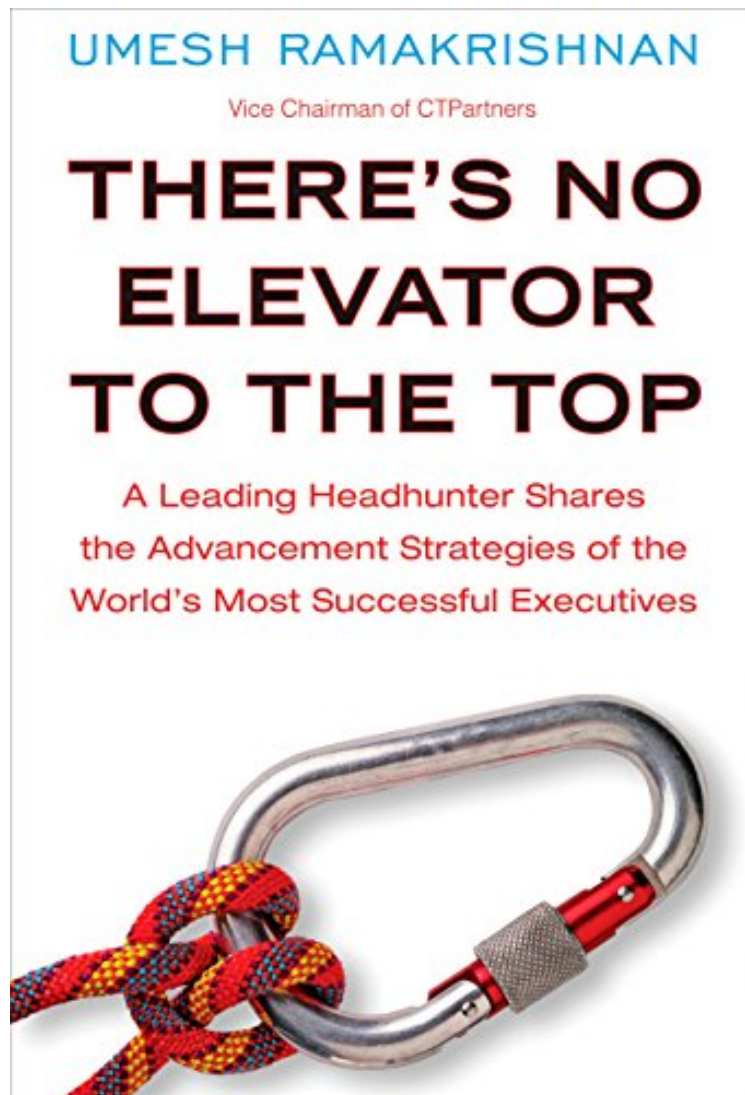


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There's No Elevator to the Top: A Leading Headhunter Shares the Advancement Strategies of the World's Most Successful Executives

Umesh Ramakrishnan

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Umesh Ramakrishnan : There's No Elevator to the Top: A Leading Headhunter Shares the Advancement Strategies of the World's Most Successful Executives before purchasing it in order to gauge whether or not it would be worth my time, and all praised There's No Elevator to the Top: A Leading Headhunter Shares the Advancement Strategies of the World's Most Successful Executives:

2 of 2 people found the following review helpful. Honest, Refreshing, and Captivating Advice - Directly from Leaders of Some of World's Most Respected Companies By J. Moon I was pleasantly surprised by the caliber of executives that

contributed to this book. They are C-Level leaders of some of the most respected and well known companies in the world. I don't think this book was meant to re-invent the wheel. At the core of the book are basic fundamentals - things like hard work, dedication, preparation, and passion. But the book offers so much more. The stories that are told by the executives Ramakrishnan interviews are honest, refreshing, and overall captivating. Everyone defines success in their own way. If you aspire to truly have an impact on your organization, work your way up to the C-Suite, and ultimately be a leader, who better to get advice from than those that have a proven track record of doing it? The author impressed me with his overall knowledge of leadership, having placed executives in critical roles for many years. But he doesn't pretend to know the answers. Rather, he has brought a multitude of ideas together in an easy to read format. I would recommend reading the book with a highlighter, as there are a number of quotes worth reviewing on a regular basis. And just when you feel like you may be getting overwhelmed with information, each chapter closes with a nifty "executive summary" that outlines the key points. I enjoyed this book, and I would recommend it to any business professional.

1 of 1 people found the following review helpful. Five Stars
By Hector Molale
I am reading this book at the right time when I am aspiring for a bigger challenge.

0 of 0 people found the following review helpful. Targeted towards up and comers still seeking success.
By Betsy Atkins
After serving on public and private boards for more than 20 years, I have seen the characteristics of successful executives and they are not something that is innate or DNA based, they are the result of carefully crafting your personal career strategy and making the most of your own abilities. Umesh's book is targeted towards up and comers still seeking success and his wisdom and guidance can help anyone reach the top. I highly recommend.

A top corporate recruiter reveals what it takes to reach the top of a major corporation. Few people have as deep an understanding of corporate leadership as Umesh Ramakrishnan. As vice chairman of CTPartners, one of the world's premier search firms, he has placed dozens of C-level executives at companies around the globe. Now he shares powerful lessons from his long career and also from exclusive interviews with top CEOs. Ramakrishnan identifies the qualities that distinguish those who are likely to make it from those who aren't. And he explains, for instance: Why the surest route to the top is not always straight up the greasy pole. How it's possible to have a star team without everyone being a star. Why your listening skills need as much attention as your communication skills. How to meet the challenges—and grasp the opportunities—of globalization. There's No Elevator to the Top is like an exclusive lunch date with a tableful of CEOs, as Ramakrishnan features the insights of dozens of top leaders at companies like Dell, Cadbury Schweppes, Aetna, BT Group, Pepsi, Infosys, and Ecopetrol.

From Publishers Weekly
As vice chairman of a global executive search firm, Ramakrishnan uses his access to the top executives at major corporations to ask the one question aspiring CEOs, and even new entrants to the business world, would most like to know: What do you know now that you wish you had known 20 years ago? The result is a low-key, highly personal look back at success. The advice Ramakrishnan elicits from the executives delves into such areas as the importance of choosing only 'A' players when seeking to assemble a strong team and striving for a flatter organizational structure to promote communication and information flow. The subject matter does not vary significantly from standard career topics like the importance of networking, but the real value here is access to the wisdom and guidance of proven leaders such as Steve Reinemund of Pepsi and Terrence Marks of Coca-Cola. Chapter-ending executive summaries underscore key points that will benefit anyone—regardless of their corporate ranking—looking to advance in their field. (Nov.) Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved.

From Booklist
Longtime search executive, Ramakrishnan, sets out to examine and dissect today's popular management principles and insights by traveling the world to interview members of the C-suite, the corporate world's chief officers. Stories abound as the author recounts thoughtful conversations with leaders of Fortune's largest companies and CEOs of start-ups, including wisdom and advice from executives of Charles Schwab, JC Penny, Aetna, Cadbury Schweppes, and MediaCorp Group of Singapore to name a few. Lessons learned from his interviews include: everyone's the CEO's boss; everyone thinks they own you; not everyone likes you; know what's going on; your constant responsibility is to filter and synthesize the information flow for your benefit; corporate culture begins with you; prepare as much as possible, then expect the unexpected; leaders know how to rally the troops; always strive to be better; and in the end, it's only you left to blame. There is so much richness in the ideas and experiences chronicled in this excellent book, which offers special insight for library patrons. --Mary Whaley

About the Author
Umesh Ramakrishnan is vice chairman of the executive search firm CTPartners. He recruits directors, CEOs, CFOs, COOs, and other senior management positions for Global 2000 companies. He is a sought-after speaker and a regular guest on CNBC.