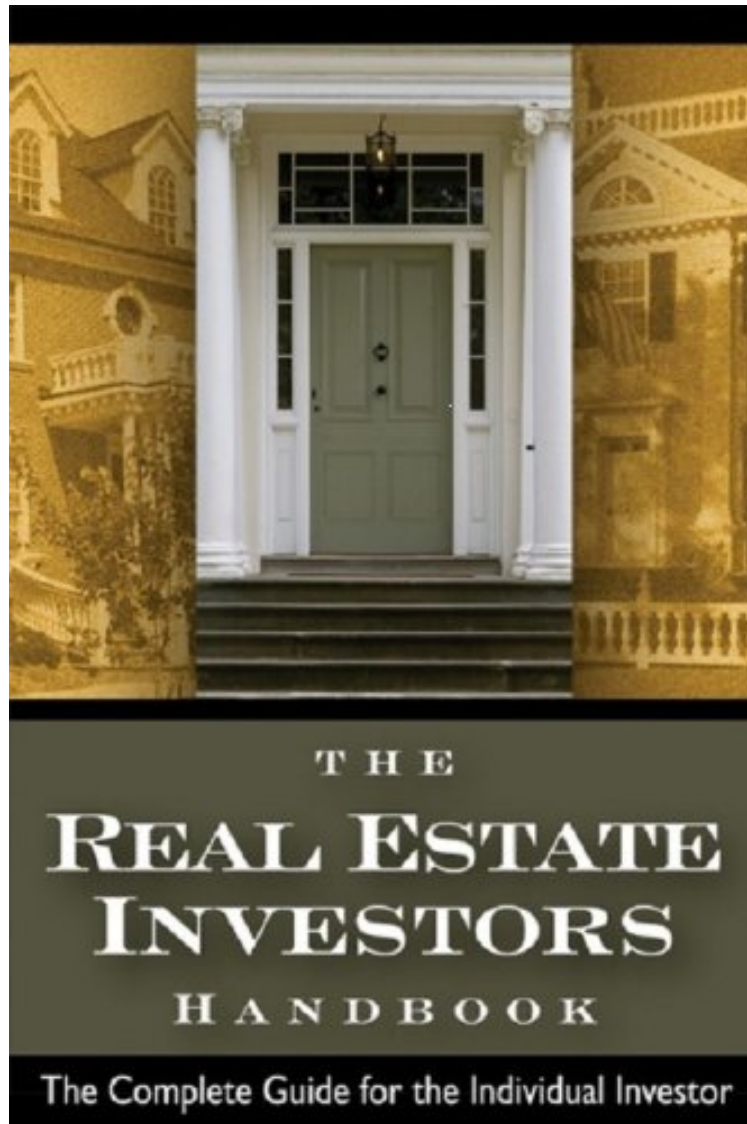


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The Real Estate Investor's Handbook: The Complete Guide for the Individual Investor

Steven D. Fisher

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The Real Estate Investor's Handbook is a must-have for beginning investors, real estate veterans, commercial brokers, sellers, and buyers. Real estate investing has created more millionaires than any other investment vehicle in this country. This comprehensive step-by-step proven program shows beginners and seasoned veterans alike the ins and outs of real estate investing. This book is a road map to successful investing in real estate. You do not need to re-invent the wheel, and you won't have to make the same mistakes others have. Investing in real estate is one of the safest and smartest investments you can make. Real estate appreciates at a rate far greater than the rate of inflation, builds equity, provides a steady return on investment, provides cash flow, and can offer substantial tax benefits. This handbook is the resource for novices and pros alike; it will guide you through every step of the process of real estate investing. This new exhaustively researched book will arm you with hundreds of innovative ideas that you can put to use right away. This book gives you the proven strategies and actual case studies from experts to help you invest better and wiser with less time and effort. A sampling of what's covered in this encyclopedic book includes: how to find below-market deals, investing with little or no down payment, seller financing, foreclosures and REOs, investment property, negotiating, purchase offers, managing rental property, flipping, auctions, tax sales, financing, mortgage terms, agents, cash flow, inspections, contracts, tenants, lease agreements, insurance, taxes and accounting, escrow, essential mathematical calculations, sample forms, development, taxation, exchange rules, and regulations. This book is loaded with case studies and success stories from real people. You will uncover secrets that expert real estate investors use every day. This comprehensive resource contains a wealth of modern tips and strategies for getting started in this very lucrative area. This book is the foundation for understanding how to invest in real estate. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 394 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

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About the Author
Steven D. Fisher is an independent writer, illustrator and instructional designer with over 25 years of experience in the fields of business writing and training and development. His specialties include the design and writing of books, certification tests, ebooks, manuals, seminars and workshops. In addition to practical "real world" experience, he holds an M.A. in Education of the Hearing Impaired and trained as a print and media Broadcast Specialist in the U.S. Army.