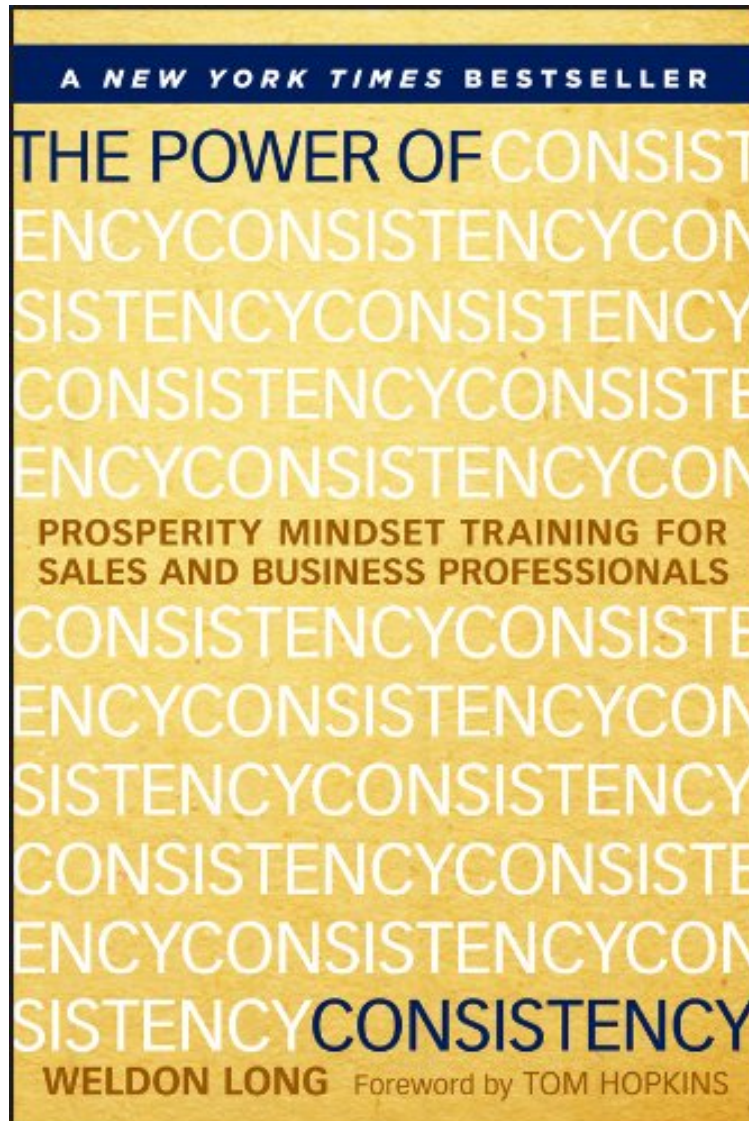


The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals

Weldon Long

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before purchasing it in order to gage whether or not it would be worth my time, and all praised The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals:

5 of 5 people found the following review helpful. Its a KeeperBy Kevin KalkaWhat a great book. I ordered the audio version so that I can review often. I have met Weldon and he is a very genuine person. He spent two days with my employees and made a significant impact in their lives and mine. Its is now mandatory reading for all of my

managers.1 of 1 people found the following review helpful. Positively InspiredBy Carol H. SeyllerI read this book on direction of a coach in a new field I am choosing to pursue. At 55 years old the thought of starting a new reality is somewhat daunting. If that's what I thought, it surely is what I was going to encounter. Sometimes you just have to be open to seeing the same thing in a different way. Dumping my box and starting today. After all yesterday is a wrap. I will be sending this in hard copy to my son. He is handsome and charming. He is also in prison. I am hopeful that he will also dump his box.2 of 2 people found the following review helpful. The book about visualization that actually worked for meBy Fernando LabastidaThis is exactly what I needed at exactly the right time. I've ready many other books that explain the power of visualization, a daily quiet morning ritual, consistency, and taking action. But Weldon Long's book hit me where I was getting caught up - in the regularity of the habit, the consistency, and more powerfully, the power of looking only at one or two next steps at a time. As Long says "the confused mind says 'no!'". One other thing that is is hugely empowering to me is Long's history. His journey from prison after being convicted of three felonies to the success he is today seems to be nothing short of a miracle - except it isn't. Long consistently put into practice what he prescribes in his book, changing his mindset (the contents of his "box) in the process. If a "three time loser," as Long used to refer to himself, can do it, then so can I - so can anyone.

How to achieve wealth, happiness, and peace of mind through personal responsibility The Power of Consistency is based on the fundamental premise that private declarations dictate future actions. In other words, we tend to take actions with the thoughts and beliefs we consistently have, and the cumulative results of those actions eventually create the quality and circumstances of our lives and businesses. Therefore, transformative change in life and business is possible when we reconstruct our minds and take responsibility for its content. Lays out a simple process;the Personal Prosperity Plan;to create powerful results in your life and business Explains the power of focus and your subconscious mind Outlines a four step process: focus, emotional connection, action, responsibility The Power of Consistency teaches you how to create a Personal Prosperity Plan, get deeply emotionally committed to the plan, and take consistent action toward implementing the plan for improved sales and business performance.

From the Inside FlapIt's easy to blame failures on external circumstances. But the fact of life is, bad things happen to good people. The most successful people didn't get where they are by miraculously avoiding every obstacle in life. They succeeded by mastering a Prosperity Mindset that prepared them to overcome challenges and thrive in the face of adversity;consistently. The Power of Consistencyis based on the fundamental premise that private declarations dictate future actions. In other words, we tend to take actions with the thoughts and beliefs we consistently have, and the cumulative results of those actions eventually create the quality and circumstances of our lives and businesses. Therefore, transformative change in life and business is possible when we reconstruct our minds and take responsibility for its content. The Power of Consistency lays out the Personal Prosperity Plan, a simple process to create meaningful results by unleashing the power of focus and your subconscious mind. Taking you step by step through the FEAR process;focus, emotional connection, action, and responsibility;this book will teach you: How to get focused on what you want How to become deeply emotionally committed to achieving your goals The value of a Quiet-Time ritual How to take consistent action toward reaching your goals How to take responsibility for the decisions that define you when faced with the inevitable challenges in business You'll find that your life reflects your thoughts and the words you repeat to yourself. Wealth, happiness, and peace of mind are well within your reach. Manifest a Prosperity Mindset, and let that mindset drive you to become exceptional. With The Power of Consistency, the possibilities for your life and your business will become endless.From the Back CoverPraise for The Power of Consistency "I read Weldon Long's Power of Consistency and highly recommend the book. It has a message that instructs you to live a better life. You do not do the correct thing sometimes or most of the time but use the power of consistency every time. Just say what you are going to do and do what you said. A profound message for today!" mdash;Don M. Green, Executive Director, The Napoleon Hill Foundation "I was inspired and thrilled to meet Weldon Long. I'm convinced that he has a very special mission in life." mdash;Dr. Stephen Covey, author of The 7 Habits of Highly Effective People "To succeed, thrive, and prosper, you need to be consistent, insistent, and dedicatedly persistent. You will then be able to overcome all the odds against you. My friend, Weldon Long, has done all that, motivating you to go over, under, around, or through all obstacles by reading his brilliantly inspired book. To become the person of your dreams, read, absorb, and take ownership of Weldon's ideas and turn them into your self-initiative plan-of-action and absolute result-getting." mdash;MARK VICTOR HANSEN, founder and co-creator of the bestselling series Chicken Soup for the Soulreg; "The shortest distance between you and success is the road map laid out in this book by Weldon Long. Don't start your journey without it." mdash;RICHARD FENTON and ANDREA WALTZ, coauthors of the #1 "Sales" bestseller Go for No! "Sales and business productivity are enhanced by the right mindset. Long's new book, The Power of Consistency, walks you step by step through the process of creating a prosperity mindset, which is vital to improved performance. If you are ready to improve your sales results, I highly recommend you read The Power of Consistency." mdash;LAURA STACK, MBA, CSP, author of What to Do When There's Too Much to DoAbout the AuthorIn 2003, WELDON LONG walked out of prison, broke and homeless. By

2009, he had built an Inc. 5000 company with over \$20,000,000 in sales. His incredible journey from poverty and homelessness to a life of wealth, happiness, and peace of mind is the result of creating an unstoppable Prosperity Mindset, which is embodied in *The Power of Consistency*. Mr. Long is an entrepreneur, dynamic speaker, and an award-winning author. Find out more at www.weldonlong.com.