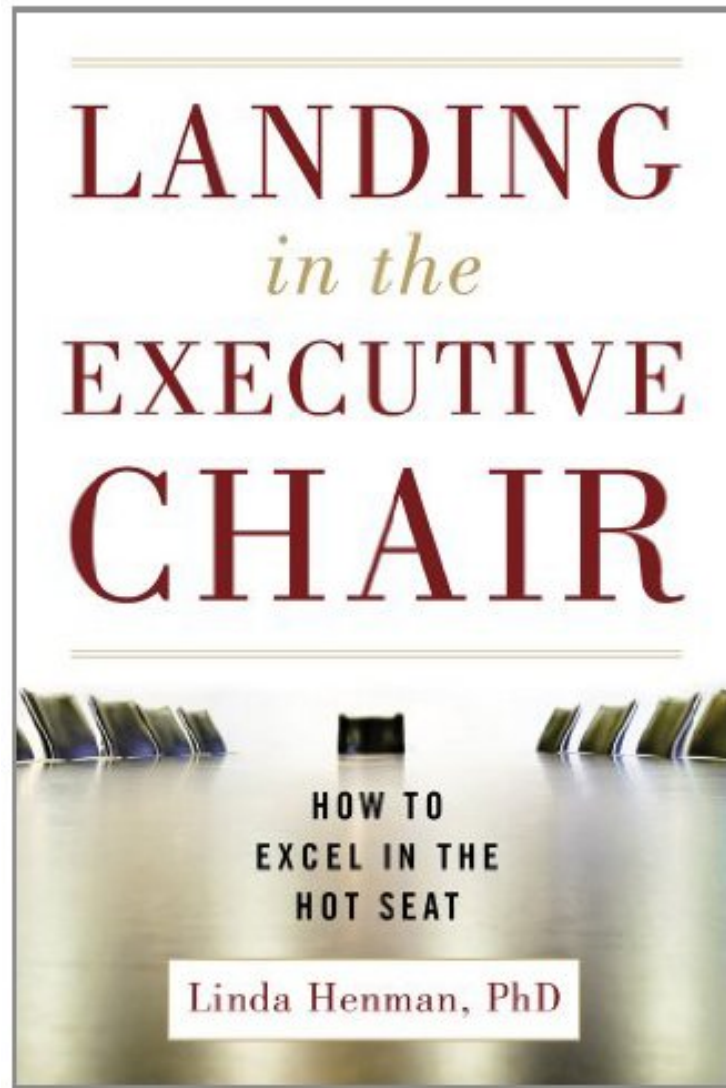


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## Landing in the Executive Chair

Linda Henman

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**Linda Henman : Landing in the Executive Chair** before purchasing it in order to gage whether or not it would be worth my time, and all praised Landing in the Executive Chair:

0 of 0 people found the following review helpful. Packed and PracticalBy TomCThis book is just outstanding...packed with practical leadership tips and strategies. There is too much information in this book to internalize everything in just one read. Great examples to drive the key points home in all areas of leadership.1 of 1 people found the following review helpful. How to be a great Leader (and that is different from a manager)By Jim EstillEarly in the book she talks about self awareness and how that is a critical factor to CEO success. I strongly believe that and have worked very hard on that in my life. She says "...direct ties between self-awareness, self-regulation, motivation, empathy, social

skill - and business results."Henman includes in her book many of the popular studies that have been used in leadership books. I particularly like the grid on competitive advantage where good strategy intersects with good tactics.Henman's top qualities of a great CEO:1 - Strategy. I always loved this part of the job and was fairly good at it.2 - Decisions. She says "when CEO's consistently make good decisions, little else matters". So good decisions are like good habits - they create success. Judging decisions is always easy in hindsight.3 - Hiring. Of course surround yourself with good people. I was always fortunate to have some of the best around me.4 - Excellence. High focus on good executions of plans and strategies. For me, this tied in a lot with point 3. I had good people to implement.5 - Results Orientation.The final chapter is "Ten Lessons for Leading During Crisis". That chapter alone makes the book worth saving.Good read - well written.0 of 0 people found the following review helpful. Finally, a thought leader who has created the blueprint to help evolve tomorrow's leaders!By Chad Barr, Author of Million Dollar Web PresenceAs a leader of my organization, who has found himself "Landing in the Executive Chair," I was faced with great many challenges I needed to overcome. I only wish that I had this book when I first started my business.The good news is that I now have this book as a great resource on my desk and I know it will help take my organization to higher new levels.Linda has done a brilliant job in putting together this remarkable treasure, which is loaded with great wisdom and pragmatic how-to techniques.I love this book and if you are (or plan to be) in any kind of a leadership role, so would you!

In today's fast-paced, unprecedented, and unpredictable economy, many executives simply don't know what to do. Conventional methods--which many never entirely understood in the first place--often don't work during economic upheaval. Executives, especially CEOs, need something better. They need a guide that identifies the roadblocks and points out the landmines. In her more than 30 years of working with hundreds of executives, Dr. Linda Henman has observed the critical elements of success, both for the new leader and the one who aspires to the next level of success. In *Landing in the Executive Chair*, you'll learn how to:

- \*Avoid the pitfalls and identify a clear plan for personal and organizational success.\*
- Leverage the first months in a new executive position--that time of transition that promises opportunity and challenge, but also often brings a period of great vulnerability.\*
- Create a competitive advantage, set the right tone, make effective decisions, keep talent inside your doors, and establish credibility--all while navigating unfamiliar and turbulent waters.

As organizations expand and grow, the skills that led to success often won't sustain further development in a more complex, high-stakes environment. Present and future executives need more. They need *Landing in the Executive Chair*.

"From the classroom to the boardroom, *Landing in the Executive Chair* is required reading for anyone looking to implement effective leadership strategies. Dr. Henman mines both tried and tested theories, as well as the styles and applications of successful leaders across the spectrum. A must-have to inspire and motivate any organization."--General Richard B. Myers, Ret., 15th Chairman of the Joint Chiefs of Staff"I especially liked the segment on Abraham Lincoln. His leadership and commitment to a cause kept his Cabinet together. The mark of a good leader in the executive chair is the person who can so train his followers that they say to themselves, 'We don't need him--we can do it ourselves.'"--Captain James Lovell, Commander, Apollo 13"The book provides a comprehensive framework of 'must do's' for new CEOs and serves as an important reminder of key tasks for CEOs who have been on the job a while."--Greg Kozicz, PhD, president CEO, Alberici Constructors, Inc."As a new CEO, I found effective leadership of my board to be a difficult challenge. With the help of Linda's insight and leadership, I am now able to leverage their collective experience and wisdom to improve the quality of my decisions and execution."--John Stroup, CEO, BeldenAbout the AuthorLinda Henman, PhD, is a coach, consultant, speaker, and author. For more than 30 years, she has helped Fortune 500 Companies, military organizations, and small businesses define their direction and select the best people to put their strategies in motion. Linda holds a PhD in organizational systems, two MAS degrees in both interpersonal communication and organization development, and a BS in communication. A member of the National Speakers' Association, The National Association of Corporate Directors, and Air Force Association, Linda works with executives and boards of directors to help them set strategies, plan succession, and develop talent. She is the author of *The Magnetic Boss* and founder and president of Henman Performance Group in St. Louis, Missouri.