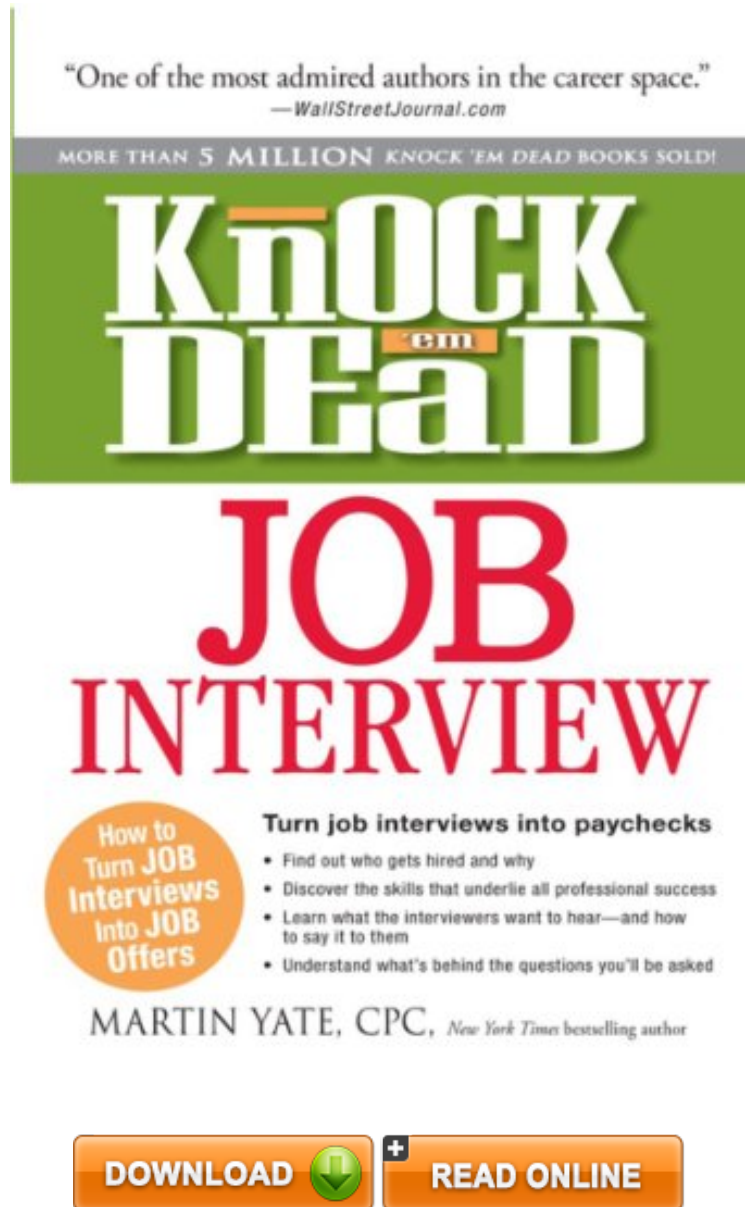


(Download) Knock 'em Dead Job Interview: How to Turn Job Interviews into Paychecks

Knock 'em Dead Job Interview: How to Turn Job Interviews into Paychecks

Martin Yate

*DOC | *audiobook | ebooks | Download PDF | ePub*



#62800 in eBooks 2014-03-10 2014-03-12File Name: B00J08H0QK | File size: 70.Mb

Martin Yate : Knock 'em Dead Job Interview: How to Turn Job Interviews into Paychecks before purchasing it in order to gage whether or not it would be worth my time, and all praised Knock 'em Dead Job Interview: How to Turn Job Interviews into Paychecks:

6 of 6 people found the following review helpful. Looking Forward To My InterviewBy Shelly CarterUnfortunately I found myself back in the job market recently and it seems I am not doing too well in the interview process. I picked up this book last week and it is full of great tips and tricks. I think one of the biggest take aways I got from this book is that I need to turn the job interview into a job offer. I have always just been going in like I am in a test, and I think I

have been way to nervous. I took many notes from this book on different areas of interviewing that I struggle with and feel that I am now much more prepared for the next interview that I have coming up tomorrow. Thank you for helping to ease my fears of interviewing again after being pushed back out in the job market.4 of 4 people found the following review helpful. Impressive amount of adviceBy RebeccaThere are lots of resources available to people on the job market. But many of them stick to focusing on applying for jobs ndash; how to search for a good job, how to make your resume stand out, etc. Itr's rare to find advice on preparing for an interview and negotiating the terms of your employment.I was impressed by how much advice was given in this book and how many aspects of the interview preparation and process were given. From appearance to body language to maintaining your composure when the interviewer gets a little too personal, every scenario seemed to be covered. The author offered so many tips that never would have occurred to me.This is an excellent tool to keep on hand throughout a job hunt, and even as a refresher when yoursquo;re trying to make yourself invaluable to your employer or if yoursquo;re up for a promotion. This book reminds us to maintain a sense of professionalism that seems lost on so many applicants. I am confident that I will stand out from the crowd in my future applications and interviews.1 of 1 people found the following review helpful. Martin Yate is a Job Hunter's GuruBy DC-TexasThis is a great book and it's not for the shy or timid. Yates does a good job of giving you the hard core realities behind hiring decisions, career success and the granddaddy of them all 'Understanding What You're Selling and What Your Customers Are Buying' and my favorite 'Sealing the Deal'. After a three and a half hour face-to-face with department managers, I was home in bed when I realized I hadn't prepared a formal follow-up letter. I went over my notes (discussion points, names of managers, titles etc.) and fashioned a letter. I forgot to get individual emails so the next day I hand delivered thank you notes to the front desk for each manager. The hiring decision was to be made one week from the time I interviewed, but I received a phone call the next business day from the corporate recruiter with a great offer! For the first time in my life the job hunt was fun and satisfying!

Do you know how to turn job interviews into job offers?nbsp;

"Required reading."-nbsp;LibraryJournalnbsp;"Excellent tips on how to answer potential clangers." - Cosmopolitan
nbsp;"He's really just about the best in the business."-ALL Business, Dunn Bradstreetnbsp;"No job hunter can afford to bypass the Knock 'em Dead books."-Tony Lee Wall Street Journalnbsp;"I truly respect Martin Yate's work. His Knock 'em Dead job search books have set a standard for clear and effective advice." -Amy Lindgren, Atlanta Journal-Constitutionnbsp;"Martin is brilliant when it comes to his depth and breadth of expertise, he stands above the rest when it comes to his knowledge of career issues." -Chris Duncan, Director - Customer Operations,CareerBuilder.com