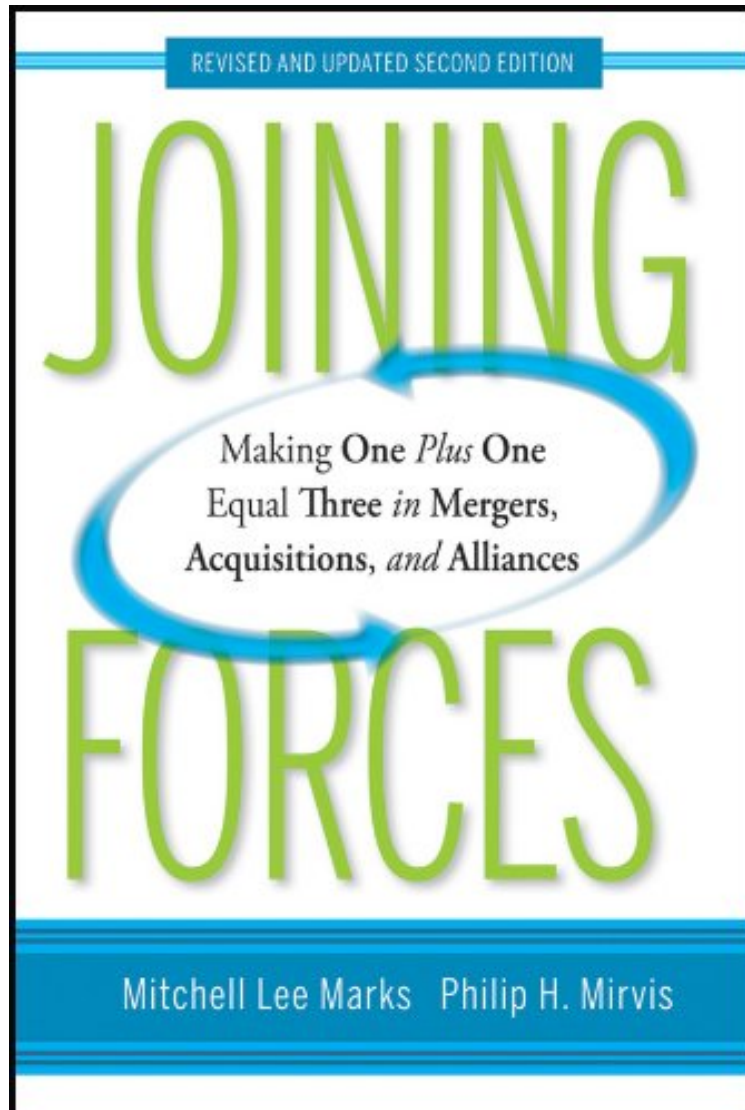


[Ebook free] Joining Forces: Making One Plus One Equal Three in Mergers, Acquisitions, and Alliances

## Joining Forces: Making One Plus One Equal Three in Mergers, Acquisitions, and Alliances

Mitchell Lee Marks, Philip H. Mirvis  
audiobook / \*ebooks / Download PDF / ePub / DOC



DOWNLOAD



READ ONLINE

#1624018 in eBooks 2010-07-28 2010-07-28 File Name: B0041D8UVI | File size: 49.Mb

**Mitchell Lee Marks, Philip H. Mirvis : Joining Forces: Making One Plus One Equal Three in Mergers, Acquisitions, and Alliances** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Joining Forces: Making One Plus One Equal Three in Mergers, Acquisitions, and Alliances:

If 75 percent of all mergers fail, what makes the other 25 percent succeed? Mergers, acquisitions, and alliances are

more vital today than ever before in driving business success. This indispensable guide offers proven strategies and sound solutions to the multitude of integration issues that inevitably arise, and shows how to create a combined business that meets its strategic and financial objectives, competes better, and offers personal and organizational enhancements. Dubbed "merger mavens" by Fortune magazine, the authors report lessons learned from their experience in over 100 combinations. Executives, managers, and employees alike—in all industries and sectors—will find useful examples, strategies, and tools here. Praise for *Joining Forces* "This book will help both MA veterans and those new to the game. The authors provide great insights into the human, cultural, organizational, and strategic factors that matter in MA success."—Richard Kovacevich, chairman and CEO emeritus, Wells Fargo Co. "Don't commit to the merger or acquisition without them! I have personally witnessed how hard it is on everyone—employees, shareholders, communities, and especially executives—to work through an improperly managed merger. I have known Marks and Mirvis for almost twenty-five years and the only mistake our organization made was that we did not consult them soon enough. Their new book reflects unequalled experience and intellect. Don't merge, acquire, or be acquired without it!"—Michael R. Losey, CEO (emeritus), Society for Human Resources Management (SHRM) "*Joining Forces* is a terrific resource for managers who want to understand the human dynamics of mergers and acquisitions, and a must-read for those who have to lead their companies through one. It is based on the latest research and provides practical insights and advice from authors who know MA inside out." —Edward E. Lawler III, Distinguished Professor of Business, Marshall School of Business, University of Southern California