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Barbara Orser, Catherine Elliott
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Unlocking the Power of Women Entrepreneurs

FEMININE CAPITAL



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Barbara Orser, Catherine Elliott : Feminine Capital: Unlocking the Power of Women Entrepreneurs before purchasing it in order to gauge whether or not it would be worth my time, and all praised *Feminine Capital: Unlocking the Power of Women Entrepreneurs*:

Today, there are over 200,000,000 women business owners around the world. Many of these entrepreneurs are not doing business as usual, nor are they simply leaning in. Rather, they are tapping into feminine capital—the unique skills and sensibilities that they have cultivated as women—to create enviable successes. Drawing on four decades of award-winning research, *Feminine Capital* reveals how women are harnessing different approaches to doing

business. Barbara Orser and Catherine Elliott detail the pillars of feminine capital and offer new insight into the ways that gender can influence entrepreneurial decision-making. They find that leveraging feminine capital can help women to create distinctive brands, build new markets, and drive profits—all while leveling the playing field in business. In doing so, women are changing our social and economic landscape, one venture at a time. Dispelling myths and misperceptions that can undermine women-owned ventures, this book takes a fresh look at how female entrepreneurs can leverage their skills, knowledge, and values. Case studies of women entrepreneurs bring key concepts and lessons to life, while learning aids, diagnostic tools, and checklists help readers to construct innovative business models, refine start-up plans, and hone growth strategies.