

Ace the Corporate Personality Test

Edward Hoffman

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INCLUDES SAMPLE TESTS!

“Insider” advice on how to deal with the trickiest questions

ACE THE CORPORATE PERSONALITY TEST

EDWARD HOFFMAN, Ph.D.

- ✓ Learn what 6 dimensions of your personality the test measures
- ✓ Know your rights—what employers can and can't ask you
- ✓ Includes a sample test for self-evaluation
- ✓ Written by an expert consultant in the corporate testing field

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Virtually everyone looking for corporate work today must submit to a personality test. Better plan ahead and prepare yourself with this quick and easy guide to out-foxing and out-psychoing the dreaded test. Author Edward Hoffman delivers a jargon-free tutorial on what applicants can expect from the test. He explains what six dimensions of personality the test measures, how the test is evaluated, and most importantly, what employers can and can't ask

applicants. Ace the Corporate Personality Test also features: Sample questions and scripted answers from tests that are widely used. Advice on how to frame your answers so they fit the particular position you're seeking, whether in sales, management, or elsewhere. Detailed tips on how to conquer pre-test jitters and optimize concentration. Insights into legal issues and the rights of applicants regarding test results. Learn how to position yourself for the job you want, and ensure that your personality test says everything you want it to say to prospective employers.

From the Back Cover Ace the Corporate Personality Test By Edward Hoffman, Ph.D. Put your best self forward and pass any personality test with flying colors! Your resume is top notch. Your skills are in demand. But how does your personality measure up on paper? Competition in today's business world is fierce. Each year thousands of applicants vie for a handful of job openings. More and more corporations are relying on personality testing to identify the most promising candidates for hire. Virtually every company on Wall Street, and all the leading consulting firms, requires applicants to submit to personality testing. Are you prepared for the test that stands between you and your dream job? Ace the Corporate Personality Test reveals the secrets to making the grade and getting the job. Conversational and free from confusing jargon, this essential resource shows you how to outsmart and psyche-out the personality tests required by the corporate world. Drawing from more than two decades of experience, renowned clinical psychologist Edward Hoffman explores the six key dimensions measured by personality tests. In plain English, he shows you how to dramatically improve your score and how to frame your answers to fit the position you are seeking. Within these pages you'll find priceless information on preparing and taking tests, calming pre-test jitters, and honing your concentration. You'll also discover:

- Over 400 sample questions and answers based on leading personality tests
- A helpful glossary of frequently used testing terms
- Expert tips, tricks, and techniques to boost your score
- Your legal rights regarding psychological testing
- What questions an employer can and cannot ask under the law, and much more.

Ace the Corporate Personality Test equips you with invaluable inside information and a leading edge over the competition.

About the Author Edward Hoffman, Ph.D., is the critically acclaimed author of *The Right to Be Human*, *The Drive for Self*, and *Future Visions: The Unpublished Papers of Abraham Maslow*. A licensed clinical psychologist based in New York City, he has over 20 years of professional experience with an emphasis on psychological evaluation, and lectures widely throughout the United States, Europe, and Asia.

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