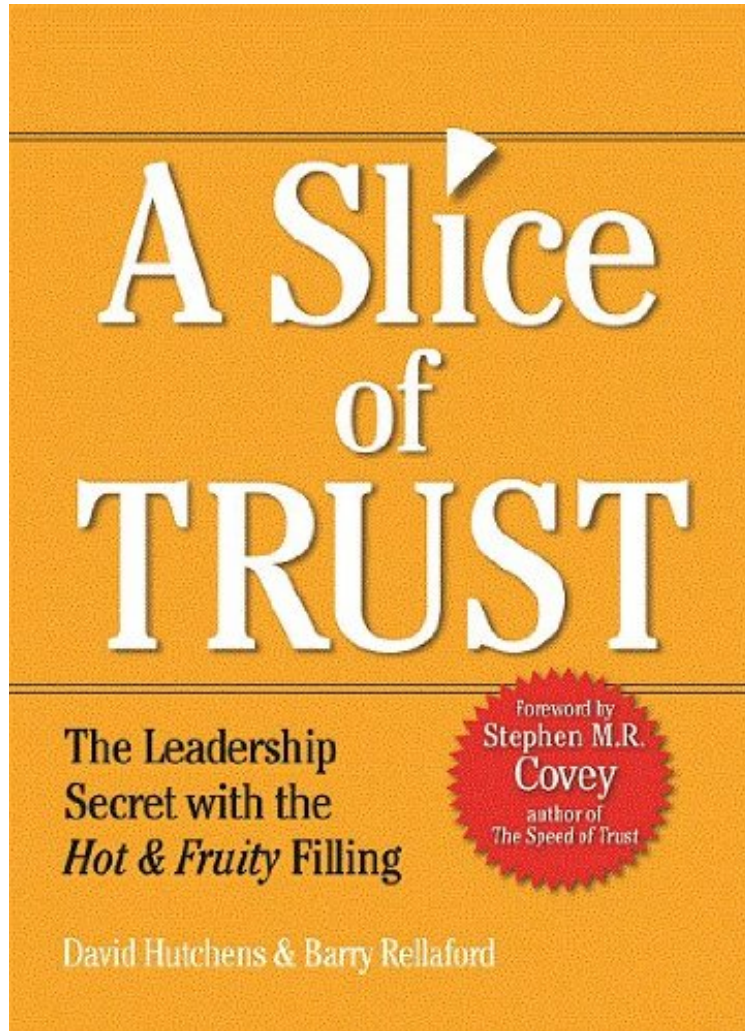


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A Slice of Trust

David Hutchen, Barry Rellaford
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David Hutchen, Barry Rellaford : A Slice of Trust before purchasing it in order to gage whether or not it would be worth my time, and all praised A Slice of Trust:

3 of 3 people found the following review helpful. Gets Covey's Blessing on This One!By K. H. WilsonOur organization is licensed to conduct training based on Stephen M.R. Covey's bestselling business book, The Speed of Trust. I know how well-guarded proprietary titles and concepts are. So when this little book came out, advertised as written in parable format, it caught my attention. When I saw that Stephen M.R. Covey himself endorses this book, I bought it.David Hutchens does an entertaining little parable using a familiar fairy tale character to illustrate the powerful concepts of Covey's Speed of Trust. Easy to read and understand, this little book can serve as an excellent introduction and overview to The Speed of Trust. It doesn't bog the reader down with all the details, yet gets the main ideas across.It will not, however, replace Covey's bestseller if you want to dive into the content and learn the core

attributes and behaviors of trustworthy and trusting leaders. This was my first encounter with David Hutchens as an author who takes business concepts and lays them out in an easy-to-read-and-understand format. The parable method of writing invites even the busiest people to spend a few minutes as page after page provides key insights and learning. In this primer on Speed of Trust, the reader will get some ideas on how to extend "smart trust" and build relationships. From business standpoint, Covey says, "Nothing is as fast as the speed of trust." The story illustrates how a simple idea more than doubled business with no added cost! Who can't use THAT these days? And the reader will also be surprised and laugh a little. I was delighted to read this little story, and get introduced to Hutchens parables. I'm sold on Hutchens as much as I'm sold on Covey's Speed of Trust. 0 of 0 people found the following review helpful. Wonderful must-read Trust book By Ross Gibson As Stephen M. R. Covey has been widely quoted "Trust changes everything". As an experienced HR executive, I have come to not only believe this but to try to live it every day. In A Slice of Trust, Barry RellaFord and David Hutchens have given us a wonderful gift of a trust parable that clearly, concisely and, with a big dash, humorously explains why trust truly does change everything. This book is in the genre that Lencioni and Redfield have used to take complex topics and make them very understandable and usable. I will be using A Slice of Trust in my workshops going forward. 0 of 0 people found the following review helpful. A fun and meaningful parable about the importance of SmartTrust. By Michael Swenson My first thought after reading this book on my flight from Phoenix to Spokane was: I'm going to get a copy of this for my kids (14, 16, 21, and 27). Then I thought about all my direct reports. And when I read the thought provoking discussion questions at the end of the book, I realized how useful they would be for my consulting practice. Get this book! Enjoy it! Learn it! Live it!

Simon the Pieman isn't as simple as everyone thinks. He serves pie to his customers along with his trust, one slice at a time. Trusting wisely and weighing the risks against the opportunities, Simon succeeds in his business, teaching an old dog, Sebastian, some new tricks along the way. Inspired by Simon's trust, Sebastian learns a valuable lesson about the importance of extending trust, weighing out risks to exercise "smart trust," and the importance trust plays in leadership.

"Brilliant! In a world starving for authenticity, A Slice of Trust demonstrates beautifully that gaining and giving trust are indispensable skills. Do you know how to win the trust of the people you serve? Do you know when to give your trust and when not to? Read this book!" — Matthew Kelly, New York Times bestselling author of The Dream Manager (Kelly Matthew, New York Times bestselling author of The Dream Manager 2011-03-16) "A Slice of Trust masterfully tells a story that is really quite simple; if you give trust you will grow trust and be trusted. David and Barry deliver a message that every leader should hear and embrace." — Stephen DerManuelian, Vice President, Associate Business Services, OfficeMax (OfficeMax 2011-03-17) "Dazzling...and true! It took me many years to discover the power of trust. With A Slice of Trust, you will understand so much more — and in only a few hours!" — Carlos Tavares, Chairman, Nissan Americas (Nissan Americas 2011-03-17) From the Inside Flap Foreword by Stephen M. R. Covey, Author, The Speed of Trust