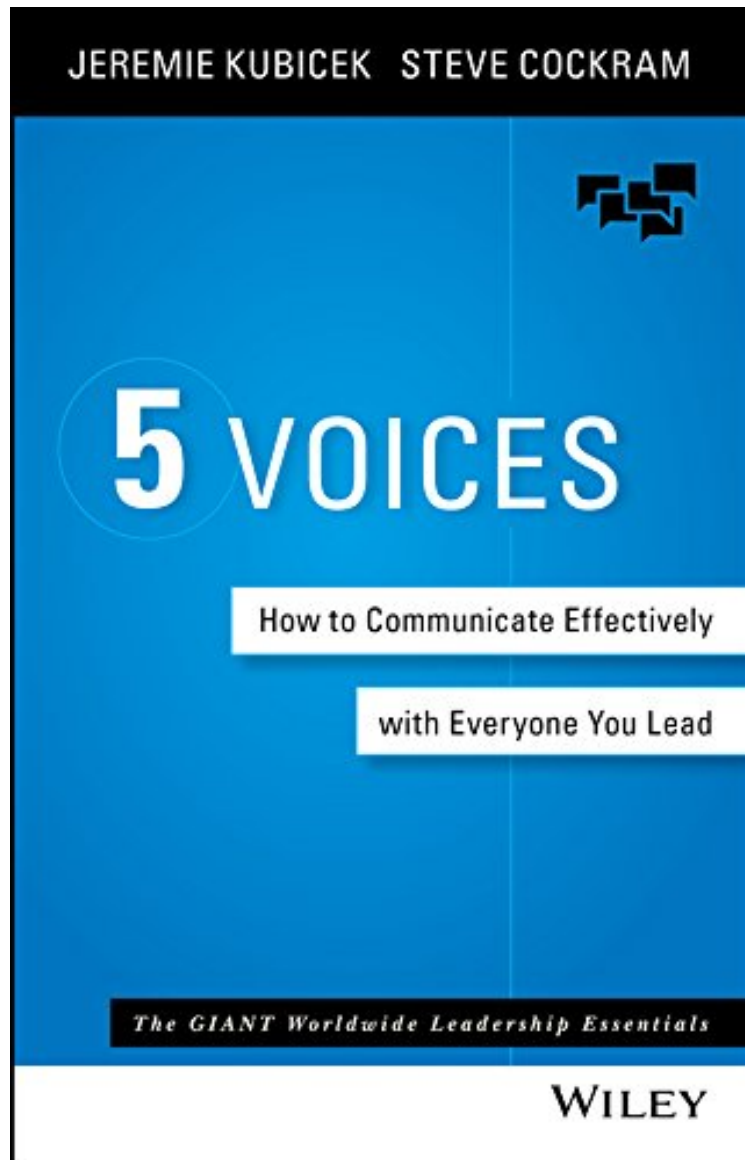


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5 Voices: How to Communicate Effectively with Everyone You Lead

Jeremie Kubicek, Steve Cockram

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Jeremie Kubicek, Steve Cockram : 5 Voices: How to Communicate Effectively with Everyone You Lead before purchasing it in order to gauge whether or not it would be worth my time, and all praised 5 Voices: How to Communicate Effectively with Everyone You Lead:

0 of 0 people found the following review helpful. If you love personality tests
By Customer
If you love personality tests, but hate the tests and the complicated scoring sheets you will love this book. It has all the practical tools and advice without the highly detailed technical jargon. It reminds you that you are not pigeon holed by tests, they just help you see yourself and other. Helps you see your nature, nurture, and choices and how they have made you who

you are. The book has tons of practical advice on how to lead yourself and how to lead others. It talks about leading teams, meetings, and managing conflicts. It works to read it alone, but best if everyone you work with reads it and uses the common vocabulary. So far I have bought 11 copies. 0 of 0 people found the following review helpful.

Understanding my voice is important; understanding the voices of others is essential! By Jeremiah Rice
The content of "5 Voices" really is accessible to 90% of any organization, fostering understanding and collaboration that becomes easily sidetracked by miscommunication. When I recognize the way a teammate's voice impacts their approach to our project, I am able to value their feedback rather than react to criticism. Together, we are able to build a stronger future by partnering to reach every voice in our organization! 0 of 0 people found the following review helpful. What's it like to be on the other side of you? By Kevin Deshazo
This is a book that will bring insight and clarity to anyone - a CEO, a small business owner, someone managing a small team, a coach, a parent or spouse. You'll find yourself repeatedly saying, "Oh, THAT'S why I do that!" And when you apply it to your team, you'll realize why those around you are the way they are. You'll learn not only to understand and value your voice, but those of your team, spouse, children and friends as well. If you're a communicator (and if you're living and breathing, you are a communicator), this book is for you.

Discover your leadership voice and unlock your potential to influence others
5 Voices is the code for unlocking your capacity to have honest conversations and build deeper, more authentic relationships with your teams, your families and your friends. In order to lead others effectively, we need a true understanding of ourselves, our natural tendencies and patterns of behavior. In learning what your leadership voice sounds like to others, you will discover what it feels like to be on the other side of your personality, as well as how to hear and value others' voices, namely the Pioneer, the Connector, the Creative, the Guardian, and the Nurturer. Once you understand your own leadership voice, you'll discover how best to communicate with each of the other voices, which will transform your communication at every level of relationship, both personal and professional. In mastering the 5 Voices of leadership, you will increase your emotional intelligence, allowing you to gain a competitive advantage as a leader. You will also be equipped with a simple, easy to remember vocabulary that, when shared, has a track record for decreasing the drama, misunderstanding and miscommunication in all spheres of influence. Are you focused on relationships, values, and people? Or are you oriented more toward tradition, money, and resources? Do you know how others hear your voice? Do you appreciate the contributions of others on your team? This book will help you identify your natural leadership style, and give you a framework for leveraging your strengths. Find your foundational leadership voice
Learn to hear and value the voices of others
Know yourself before leading others
Connect and communicate well with team, family and friends
All five leadership voices come with their own particular set of strengths, and all have areas for growth. Understanding both sides of the equation is the key to taking your leadership to the next level and is the secret to increasing your ability to influence your team, family and friends. 5 Voices is a simple key which unlocks complicated relational dynamics and improves the health and alignment of all your relationships.

"This is a book worth persevering with if you are seeking to understand your own voice and have a desire to communicate and connect more effectively with all the other voices around you." (Financial Advisor, March 2017)
They have produced an entertaining volume with some interesting observations. (The Irish Times, May 2016) I would recommend this book to team leaders who are engaged in maximising the group's potential, irrespective of the sector they operate within. (Quality World, July 2016)
From the Inside Flap
Are you focused on relationships, values, and people? Are you oriented more toward tradition, money, and resources? Do you appreciate the contributions of others on your team? Do you know how others hear your voice? Knowing your "voice" gives you a powerful advantage as a leader to connect, communicate, and influence every voice you may encounter on your team. 5 Voices is your key to self-discovery and empowerment. The greatest leaders know themselves—their natural tendencies and patterns of behavior. This enlightening guide gives you a language and framework for identifying your leadership voice, what it sounds like to others, and how to hear the value in what other voices in the group are contributing. The Pioneer, the Connector, the Creative, the Guardian, and the Nurturer are all voices with strengths and weaknesses that can complement each other. Packed with firsthand accounts of professionals using the 5 Voices strategy, this book is full of practical guidance for recognizing and responding to everyone's unique personality, which will prove transformational to your business and your personal life. You'll read firsthand accounts from professionals at all levels in a variety of industries who currently use the 5 Voices strategy in their day-to-day lives. Mastering the 5 Voices of leadership gives you a distinct advantage over leaders without heightened emotional intelligence. With the simple, infectious vocabulary described inside, you can quickly have an entire organization speaking a language without drama, misunderstanding, and miscommunication. Understanding why certain voices speak and act the way they do gives you omniscient-like clarity to both manage your team and—more importantly—help them thrive. Written for everyday use in the real world, this complete communication tool gives you: An easy-to-use self-assessment for pinpointing who you are and how you contribute in life in the best possible way An in-depth examination of how words can be offensive and defensive "weapons" through tone, volume, and tact (or lack of it)

Concrete action steps for guiding effective change; in your own voice or through voices better suited to share the vision. Become the leader you want to be by discovering your voice and the voices of those around you with *5 Voices: How to Communicate Effectively with Everyone You Lead*. From the Back Cover: Praise for *5 Voices* "5 Voices is in everyday use inside our organization. The powerful vocabulary helps our people to communicate and lead more effectively and to fulfill our passion for enabling our people to be the best that they can be." — JOHN COTTRELL, CEO, Endava "5 Voices is a thought provoking, insightful, and applicable concept for all organizations...business, government, health care, ministry, education or other non-profits. The book is well written and full of examples that help the 5 Voices principles come alive." — TIM TASSOPOULOS, Executive Vice President of Operations, Chick-fil-A "You cannot lead people who you cannot connect with powerfully. 5 Voices offers you ways to resonate, motivate and elevate those who follow you or work beside you." — TIM SANDERS, author of *Love is the Killer App: How To Win Business and Influence Friends* "This book will change the way you communicate. 5 Voices helps leaders find their voice and understand how they're heard. These pages are a tool that will enhance your self-awareness and extend your influence." — DAN ROCKWELL, blogger, Leadership Freak "5 Voices was the key that helped us unlock each person's full potential on our team. It really has been transforming for our entire organization. If you desire a more cohesive and productive team with better communication, then take them through this book." — ANDREW J. DAHL, President, Dahl Automotive